



DESIGN-BUILD INSTITUTE OF AMERICA FLORIDA REGION

2018 Annual Conference | October 3–5, 2018

Hilton St. Petersburg Bayfront
333 1st Street SE, St. Petersburg, FL 33701

THE AGENDA

WEDNESDAY, OCTOBER 3, 2018

12:00pm – 5:00pm Registration

Registration will be open from 12:00pm to 5:00pm. Please stop by the registration desk to check-in if you are attending the Essentials of Design-Build for Owners Education Course and to pick up a wristband for admission to the opening night event.

1:00pm – 3:00pm **Essentials of Design-Build for Owners & Practitioners Education Course *New!***

John Giachino, DBIA | PC Construction
2 DBIA CEUs, 2 AIA LUs, 2 PDHs

This session will review the potential benefits, limitations and attributes of design-build, the mental shift and mindset required for success, and how/when to make informed decisions relative to the project delivery method most appropriate to your agency's needs. Specific topics covered include: - Project Delivery History/Overview - Project Delivery Methods (compare/contrast) - Choosing the Project Delivery Method for your Needs - Design-Build Deeper Dive - Contracting Formats - Implementation Strategies - Risk Analysis Process - Project & Stakeholder Considerations - Keys to Success

- Learn the various project delivery methods and procurement methods.
- Understand key considerations in choosing the most appropriate project delivery method and procurement method to meet owner objectives.
- Understand why an Owner might choose each. Identify best practices.
- Learn how Progressive Design-Build differs from Design-Build procured traditionally.

This session is complimentary for owner agencies and conference attendees, and is available on a first come, first served basis.

3:00pm – 5:00pm **Build-a-Bike Charity Team-Building Event (Additional Fee Required) *New!***

New this year, DBIA invites you to participate in a Build-A-Bike team event that combines community service with a challenging and fun team-building workshop. Each team must discover ways to overcome challenges in communication, collaboration, and leadership to accomplish the goal, and build children's bicycles to donate to a local non-profit organization.

6:00pm – 6:30pm **New Member Meet & Greet (Hilton St. Petersburg Bayfront) *New!***

Are you a new DBIA member and looking to make the most of your membership? Join DBIA Florida Region leaders for a new member meet and greet to get to know your region representatives and learn how to maximize your membership. DBIA Florida Region leaders will be available from 6:00pm to 6:30pm at the opening night event.

6:30pm – 9:30pm **Opening Night Event (Additional Fee Required) *New!***

Why walk when you can crawl? Join fellow DBIA members in a pre-conference pub crawl. Tap into the fun as DBIA visits three local pubs – all within crawling distance of the hotel. Live entertainment, karaoke, corn hole, air hockey, and classic video games will be served straight up. Good Old Fashioned Pub Grub is also on the menu.

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THURSDAY, OCTOBER 4, 2018

7:00am – 5:00pm Registration

7:00am – 8:00am Breakfast

8:00am – 8:15am **President's Welcome**

Robert Garland, DBIA | McKim & Creed

8:15am – 9:15am **Keynote Presentation: Design-Build Now & Predictions for the Future**

William G. Hasbrook Jr., DBIA, MEMS, TCFM | Chairman, DBIA National

1 DBIA CEU, 1 AIA LU, & 1 PDH

Design-build used to be considered an “alternative” way to build. New research shows it's now the fastest growing and most popular method of delivering construction projects in America. Industry analysts at FMI recently completed a comprehensive assessment of the non-residential building, highway/street and water/wastewater construction market. This research details how design-build is, literally, changing the way America builds.

- Learn about the percentage of construction dollars that are design-build now and projections for the future
- Learn which market segments are experiencing the greatest use of design-build
- Learn how owners are ranking their satisfaction with design-build
- Learn how design-build ranks with other methods of construction delivery

9:15am – 9:30am **Networking Break with the Exhibitors**

9:30am – 11:00am **Owners Forum (Owners Only) *New!***

Thomas F. Rawls, PE, Associate DBIA | Hillsborough County

Tom Connery, PE, DBIA | City of Orlando

Laurance “Larry” Dickie, AIA, CPC | St. Petersburg College

1.5 DBIA CEUs, 1.5 AIA LUs & 1.5 PDHs

This session will facilitate a detailed discussion focused on Owner challenges with design-build project delivery. This session is designed to specifically generate discussion around situations where lessons learned have challenged best practices. At this forum you will have the opportunity to meet face-to-face with other owners/government employees experienced in all methods of project delivery. You and your peers will share your views, answer questions and discuss how DBIA can further support owner needs to successfully deliver projects without any bias of delivery method.

- Gain insight into best practices and lessons learned
- Explore issues faced by design-build owners
- Gain a better understanding of design-build
- Discuss how DBIA can further support owner's needs

Practitioners Forum (Practitioners Only) *New!*

Michael T. Hager, PE | HNTB

Steve Santoro | Dewberry (former Executive Director, New Jersey Transit)

Jessica Herralá | Clayco

William James Tinsley, Jr. | Phelps Dunbar LLP (Moderator)

1.5 DBIA CEUs, 1.5 AIA LUs, & 1.5 PDHs

This session will focus on Practitioner challenges with design-build project delivery. The panel will first discuss a list of primary factors they consider when determining whether to participate in a competitive design-build procurement including: the Owner's experience in design-build; insurance concerns; liability limitations; waiver of consequential damages; disclaimers of owner-supplied information; the dispute resolution process; and more. Next, the panel will discuss issues that often arise during a design-build project between owners and practitioners, and between the construction and design entities including: allocation of risk; unforeseen conditions; scope changes; responsibility for quantities; constructability; schedule changes; and more. In addition, throughout the program, the panel will be asking the audience for its feedback and opinion on specific issues through easy-to-use, electronic polling.

- Better understand issues that will generate interest in participating in a competitive, design-build procurement
- Learn the potential consequences regarding disclaimers of owner-supplied information
- Learn more about issues that often cause disputes and strategies to address such issues
- Gain a better understanding concerning the allocation of design-build risk factors

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11:00am – 11:15am Networking Break with the Exhibitors

11:15am – 12:15pm Breakout Session: Design-Build for Vertical Projects in the Public & Private Sectors

*Steve Lafferty | University of South Florida**Randy Simmons | R.R. Simmons**Matt Smith | Haskell*

1 DBIA CEU, 1 AIA LU, & 1 PDH

This session will explore how design-build can be utilized on various types of vertical projects including higher education, healthcare and more. Panelists will share their experience using design-build in both public and private sectors.

- Learn about the design-build method of project delivery
- Learn about design-build best practices
- Learn the concerns from owners, architects and engineers
- Learn about the benefits of design-build from different markets

Breakout Session: Design-Build for Transportation*Brian Blanchard, PE | FDOT**Rodger Rochelle | NCDOT**Chris Gaskins, PE, PG, DBIA | SCDOT*

1 DBIA CEU, 1 AIA LU, & 1 PDH

This interactive session will examine design-build best practices for the transportation market. Industry leaders will discuss a variety of topics including ATCs, risk and design reviews.

Attendees will learn about best practices to analyze and assign risks and how lessons learned have triggered changes, and gain insight into how the industry is involved in establishing risk. Leaders will share the types of information they require in a technical proposal and what constitutes a commitment. This presentation will be an insightful look into three of the leading transportation design-build programs in the southeast.

- Learn about best practices to analyze and assign risks
- Gain insight into how the industry is involved in establishing risks
- Gain insight into the types of information each agency requires in a technical proposal and what constitutes a commitment
- Learn how lessons learned have triggered changes in the analysis and allocation of risks

Breakout Session: Role of the Design-Builder in P3 & A Closer Look at the University of California Merced P3*Mike Schutt | Plenary Group**Matt Rossie | Webcor*

1 DBIA CEU, 1 AIA LU, & 1 PDH

The University of California Merced 2020 Project is a 1.2 million gross square foot campus expansion and redevelopment project that will nearly double the campus' physical capacity by 2020 to 10,000 students. The scope of the project includes numerous student housing facilities, laboratories, and other associated campus infrastructure. The project is being undertaken by an ambitious P3 Design-Build Finance Operate and Maintain (DBFOM) procurement that will see construction completed over a 4-year period, followed by performance guaranteed facility maintenance responsibilities over a 35 to 37-year operating period, depending on the facility. The project is privately financed, transferring risk of facility availability and condition to the private sector, allowing the University to focus on student services and academics. This session will discuss topics, including: integrated design management, fixed cost and schedule proposals at earlier stages in the design process, risk transfer and optimization, performance based versus prescriptive requirements, life-cycle cost considerations and resourcing needs. Attendees will gain a greater understanding of the role of the design-builder in a P3.

- Learn how a Design-Build-Finance-Operate and Maintain project differs from a more traditional design-build delivery structure
- Gain an understanding of performance-based versus prescriptive requirements
- Understand life-cycle cost considerations
- Learn about the design-build resourcing needs of a P3 procurement process

12:15pm – 12:30pm Tech Lab Break

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THURSDAY, OCTOBER 4, 2018

12:30pm – 1:45pm Awards Program & Luncheon

Mayor Rick Kriseman | St. Petersburg
John Giachino, DBIA | PC Construction

Join the DBIA Florida Region as we recognize this year's award-winning design-build projects.

1:45pm – 2:15pm Networking Break with the Exhibitors

2:15pm – 3:15pm General Session: State of the Construction Industry

Bob Hernandez | NorthMarq Capital
David Walker | Archer Western
Erica Gasbarro | PlanGrid

This session will take a closer look at obstacles and opportunities facing the construction industry, including labor shortages, tax reform, natural disasters, rising material costs, and more. Industry leaders will discuss their experiences and observations, and provide insight on the short-term and long-term trajectory of the construction market.

3:15pm – 3:30pm Networking Break with the Exhibitors

3:30pm – 5:00pm Design-Build Exchange: Interactive Round Table Session

1.5 DBIA CEUs, 1.5 AIA LUs, & 1.5 PDHs

This highly interactive session will provide owners and practitioners the opportunity to engage in thoughtful dialogue focused on best practices for design-build project delivery. The session will be organized into 20-minute segments and allow conference attendees to participate in up to three different discussions.

- Gain a broader perspective on the value of design-build
- Obtain a deeper understanding of owner, design and contractor responsibilities
- Learn about emerging design-build opportunities in vertical, transportation and water markets
- Learn about the state regulations and rules regarding the use of design-build delivery

The Designer-Builder Relationship-Cost & Operational Considerations

C. Ernest Edgar | Atkins North America

Prescriptive v. Performance Specifications

Steve Santoro | Dewberry

Best Practices & Pitfalls of the Design Review & Approval Process on Design-Build Projects

Michael T. Hager, PE | HNTB

Procuring Design-Build Services in Accordance with CCNA

John Giachino, DBIA | PC Construction

Design-Build Dispute Resolution

William James Tinsley, Jr. | Phelps Dunbar LLP

Funding & Budgeting for Design-Build

Tom Connery, PE, DBIA | City of Orlando

Design-Build for Maintenance Contracts

Steve McGrew | Palm Beach County

Liquidated Damages: Enforceability Issues & Best Practices

Charles ("Chad") R. Walker, Jr. | RWZA Law

Alternative Delivery Pursuits: Who Pays the Architect & When?

Jessica Herrala | Clayco

Making Design-Build Marriages Work

Carolyn Bonaventura | Wharton-Smith & Chitra Foster | Carollo Engineers

Addressing Labor Shortages in a Robust Market

William G. Hasbrook Jr., DBIA, MEMS, TCFM | DBIA National

Progressive Design-Build

Joanne Flick | City of Daytona Beach

Design-Build Risk: Who Owns It & Why?

Orlando Castro, PE, DBIA | Hazen & Sawyer

Transportation Outlook for FDOT District 5

Mike Shannon | FDOT District 5

How Has the Absence or Presence of Partnership Impacted Design-Build?

Melannie Wright, Associate DBIA | RS&H, Inc.

5:00pm – 5:15pm Closing Remarks | *Robert Garland, DBIA | McKim & Creed*

5:30pm – 7:30pm Networking Reception (*casual attire*) | Join DBIA for a night of networking and fun!

FRIDAY, OCTOBER 5, 2018

7:30am – 9:00am **Breakfast**8:00am – 9:00am **Owners & Practitioners Forum Recap *New!****Thomas F. Rawls, PE | Hillsborough County**Charles ("Chad") R. Walker, Jr. | RWZA Law*

1 DBIA CEU, 1 AIA LU, & 1 PDH

This session will provide valuable insight into the owners' and practitioners' perspectives on the challenges to design-build project delivery. The speakers will share and discuss the data gathered from polling questions in the Owners' and Practitioners' Forums. The discussion will examine the overlap and variances in the viewpoints of owners and practitioners with respect to critical design-build issues.

- Better understand the common ground between owners and practitioners regarding the challenges to design-build delivery
- Gain awareness of the differing views of owners and practitioners regarding obstacles to design-build procurement
- Learn more about issues that often cause disputes on design-build projects
- Learn more about opportunities or strategies to avoid disputes between practitioners and owners on design-built projects

9:00am – 9:15am **Networking Break with the Exhibitors**9:15am – 10:15am **Breakout Session: Design-Build Requests for Proposals/Qualifications: Owner & Practitioner Perspectives***C. Ernest Edgar | Atkins North America**Steve Santoro | Dewberry (former Executive Director, New Jersey Transit)**William James Tinsley, Jr. | Phelps Dunbar LLP (Moderator)*

1 DBIA CEU, 1 AIA LU, & 1 PDH

A design-build RFP is a critical first step in the implementation of a successful project. This program will examine and discuss acute RFP issues from potentially conflicting Owner and Practitioner viewpoints including: types of RFPs; prescriptive vs. performance specifications; liability for inaccurate specifications or conceptual plans; reliance upon owner-provided information; designation of the standard of care; the ability to revise or renegotiate contract terms; cost contingencies; schedule considerations; approaches to evaluation criteria; the use of written questions during the proposal period; and more.

- Learn how to generate more interest from participants to an RFP
- Learn to identify problematic issues before responding to an RFP
- Learn about potential liability issues arising from an RFP
- Gain a better understanding of the RFP evaluation and award process

Breakout Session: Progressive Design-Build*Len Bramble | City of Venice**Charlie E. Rocheleau, DBIA | Haskell**Cheryl Robitzsch, PE | Haskell*

1 DBIA CEU, 1 AIA LU, & 1 PDH

One application of design-build delivery is via a stepped or progressive process (referred to as Progressive Design-Build or PDB). PDB uses a qualifications-based or best value selection, followed by a process whereby the owner then "progresses" towards a design and contract price with the team (thus the term "Progressive"). This session will define and discuss progressive design-build and how it relates to other collaborative project delivery options. The discussion will cover the basics including, procurement and contracting. Case studies of successful projects that used this method will be reviewed. Learn why Owners use progressive design-build and what lessons were learned in using this method.

Learning Objectives

- Gain a basic understanding of Progressive Design-Build delivery
- Be able to compare Progressive Design-Build and traditional Fixed Price Design Build
- Understand Procurement and contract basics
- Review case studies and understand lessons learned

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FRIDAY, OCTOBER 5, 2018

10:15am – 10:30am **Networking Break with the Exhibitors**

10:30am – 11:30am **Breakout Session: Developing a Design-Build Acquisition Strategy**

Robert Garland, DBIA | McKim & Creed

John Giachino, DBIA | PC Construction

1 DBIA CEU, 1 AIA LU, & 1 PDH

One of the most important decisions an owner makes in planning for a water/wastewater project is selecting a procurement method. An Owner's choice of a project delivery system will directly influence project results, including operational efficiencies and operator satisfaction. When choosing design-build, an Owner should implement a procurement/acquisition strategy that enhances collaboration and achieves stakeholder goals – including the Administrative, Engineering, and Operation & Maintenance Departments. This workshop will provide an overview of key elements for developing an acquisition strategy and selecting the right delivery method for your project.

- Compare project delivery methods
- Identify owner and project specific goals
- Recognize benefits of best value procurement
- Develop effective procurement strategy plans

Breakout Session: Resourcing Labor & Materials in a Robust Market

Tommy Cassidy | Nucleus Solutions

Glenn Northey | CRH Americas (formerly Oldcastle)

John Bowden | Moss

William "Bill" Jefferies – Atkins Global

1 DBIA CEU & 1 PDH

This session will examine the on-going challenges associated with resourcing quality labor and materials on an accelerated schedule and in a robust market. Panelists will discuss best practices for planning and securing resources, and provide insight on future market trends.

11:30am – 11:40am **Networking Break with the Exhibitors**

11:40am – 12:40pm **Closing Session: Florida's Future & the Role of Design-Build Project Delivery**

Craig M. Holland, AICP | City of Kissimmee

David Gwynn | FDOT District 7

Mike Shannon | FDOT District 5

Jim Avitabile, DBIA | RS&H (Moderator)

1 DBIA CEU & 1 PDH

Key leaders from Florida will discuss long-term growth plans and the role design-build delivery may serve in meeting Florida's growing infrastructure needs. This multi-market panel will examine the benefits of design-build, obstacles to implement, and opportunities to achieve great success by aligning the public and private sectors. Panelists will also provide an update on their short-term and long-term infrastructure needs and capital improvement plans.

12:40pm – 12:45pm **Closing Remarks | Robert Garland, DBIA | McKim & Creed**

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THE DETAILS

REGISTRATION

EARLY REGISTRATION RATES (*Registrations received before September 3, 2018*)

DBIA Member: \$299

Non-Member: \$399

Public-Sector Owner: \$149

DBIA Young Professional (35 and under): \$229

Build-a-Bike Charity Event: \$50

Opening Night Event: \$25

LATE REGISTRATION RATES (*Registrations received after September 3, 2018*)

DBIA Member: \$399 | Non-Member: \$499 | Public-Sector Owner: \$199

DBIA Young Professional (35 and under): \$299

Build-a-Bike Charity Event: \$60 | Opening Night Event: \$35

Please visit www.fldb.org to register.

Scholarships are available (first come, first served) for Public-Sector representatives and students. Please contact Karen Wallace to submit a scholarship application.

CONFERENCE DATES

October 3-5, 2018

LOCATION

Hilton St. Petersburg Bayfront | 333 1st Street SE, St. Petersburg, FL 33701

CONTACT

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